#### PATRICK J. LAVELLE

# 55 Welland Avenue Toronto, Ontario M4T 2H9

Business: (416) 477-7766

Residence: (416) 481-0708

#### PROFESSIONAL EXPERIENCE

#### Magna International Inc., Markham, Ontario

Vice President, Corporate Development and Officer August 1988 - Present

- Oversee Magna's business relations with Japanese and other Pacific Rim auto producers.
- Developed rationale and opened subsidiary Magna Japan (K.K.). The first Canadian automotive parts company to open a Tokyo office.
- Negotiated joint ventures with Japanese and non-Japanese companies.
- Initiated strategic planning process at Magna.
- Oversaw and programmed Magna's relations with federal and provincial governments, including Federal/Magna MOU. Negotiated Federal Government restructuring arrangements.
- Participated on behalf of Magna in a number of national and international business forums.
- Directed Magna's international marketing effort.

# Ontario Government, Ministry of Industry, Trade and Technology, Toronto, ON

Deputy Minister January 1986 - August 1988

- Operational and direction responsibility for 850 people, including Ontario Development Corporation.
- Served as one of three public servants on Policy and Priority Board of Cabinet (Premier Chairs). Senior cabinet committee of government.
- Chaired Committee of Ontario Deputies on free trade strategy for Ontario Government. Developed Ontario's strategic plan.
- Ontario representative on federal provincial negotiating committee.

# Ontario Government (cont'd)

- Initiated and chaired much lauded Premier's Council on technology and economic development.
- Undertook reorganization and revitalization of Ontario Development Corporation.
- Negotiated on behalf of Ontario Government with federal officials major Ontario projects, i.e., investment by Japanese and U.S. auto companies.
- Restructured the Ministry of Industry, Trade and Technology.
- Elected by peers Chairman of Provincial Deputy Ministers of Trade Council. Council comprised of all provinces and federal government.
- Oversaw the creation and development of Ontario's first technology policy focusing on research and development.
- Acted as advisor to Premier on development of Ontario's profile abroad.

# Automotive Parts Manufacturers' Association of Canada, Toronto, ON

President

May 1974 to January 1986

- Developed and implemented a strategic plan to enhance the position of the independent parts industry in Canada.
- Worked with governments at all levels to introduce programs and policies aimed at increasing output in the independent parts industry.
- Negotiated agreements internationally on behalf of parts industry.
- Led the first mission of Canadian manufacturers to Japan in mid 1970s.
- Co-chaired two federally appointed task forces on the future of Canada's automotive industry.

#### Government of Ontario, Paris, France

Agent General May 1980 to January 1982

Consumers Glass Company of Canada, Toronto, ON

Director, Marketing and Sales 1971 to 1974

#### Public and Industrial Relations, Toronto, ON

Senior Account Executive 1968 to 1971

#### Government of Canada, Ottawa, ON

Executive Assistant to the Federal Minister of Labour and Minister of National Health and Welfare, Ottawa 1963 to 1968

# McLaren Advertising, Toronto, ON

Account Executive 1961 to 1963

#### United Press International, Toronto, ON

News Editor 1959

# Kingston Whig-Standard, Kingston, ON

Reporter 1958

#### Other Posts

Appointed Special Advisor on International Trade and Commercial Affairs by the Federal Government to the 38th General Assembly of the United Nations;

Co-Chairman of a Federal task force on the Canadian automotive industry and a task force on manpower problems and prospects, 1983-1984.

# **Affiliations**

Director, Magna International (Japan) K.K.

Member of the Board, Asia Pacific Foundation of Canada

Member of the Board, Canadian Advanced Industrial Materials Forum

Member of the Board, Central Hospital, Toronto

Member of the Board, Ontario Centre for International Business

Member of the Board, Ontario Chamber of Commerce

Member, Canada-Japan Businessmen's Cooperation Committee

#### **Education**

St. Leo's School; St. Michael's College School, Toronto; and University of Western Ontario

#### **Personal**

Married with two children